



BAYSHORES

Sales Release Guidelines

How it Works

- At 10:30AM, we will open the doors and begin checking Prospective Buyers in.
- The check in process will last a half hour, until 11:00AM. We ask that all Prospective Buyers remain at the office for the duration of the Sales Release.
- Please make sure to have your driver's license ready as we will use this to cross-check with the Priority List.
- At 11:00AM, we will call the first name on the Priority List. This Prospective Buyer(s) will have 5 minutes to make their selection from the available homes.
- Then we will call the next name on the Priority List and the Prospective Buyer(s) will choose from the remaining homes. The process will continue in this manner.
- Once you select your home, we will take the required deposit and set an initial appointment to review the sales process.
- We will schedule this appointment shortly after the Sales Release.
- If you do not select a home at this Sales Release, you may pass and you will retain your position on the Priority List for the next release. Rules must be adhered to for subsequent release(s).
- Please do not select a home if you don't want it. If you select a home and cancel before you enter into contract, you will be placed at the bottom of the Priority list.

Details

- Location of Sales Release: Bayshores Sales Gallery 37555 Willow Street, Newark, CA 94560
- Builder- William Lyon Homes, Inc.
- **Mandatory Pre-qualification**- all Prospective Buyers in the Sales Release must be pre-qualified with William Lyon Mortgage, Inc. and/or have provided proof of funds (for cash purchase) prior to the Sales Release. **The order will be determined by the time/date the pre-qualification was fully completed and/or the proof of cash funds were received.**
- Pricing- will be available the week prior to the sales release.
- The deposit for the home must be from the Prospective Buyer's personal bank account or a cashier's check. (No business or 3rd party checks will be accepted).
- No contingent sales.
- Brokers **MUST** be present at the first visit in order to register their client.
- Proxies- notify the Bayshores Sales Team if you plan on having a proxy attend the Sales Release for you. Proxies must leave the deposit check from the Buyers account and be able to schedule a contract review appointment for the following week.
- William Lyon Homes, like many companies, provides benefits to its employees and affiliates, one of which is the ability to purchase a home. William Lyon Homes reserves the right to withhold home sites from any release for the benefit of an employee or affiliate.



William Lyon Homes reserves the right to change product design specifications, materials, prices and terms without prior notice. All homes are subject to prior sale. Prices and availability of homes subject to change without notice. See your Sales Counselors for details. Adam Turner, CalBRE License #01341669, Trinh Tran, CalBRE License #01346891, Carol Pappas, CalBRE License #00880290 and Steve McAdaragh CalBRE License #1424842.